

Assignment 07

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| Name | Charles Nyakumbo |
| Career field | Information Technology |
| Country | Kenya |
| ESG Topic | Stakeholder engagement and accountability |
| Final Choice | |

1. Read Gliberman, S. (2022, November 22). *Friedman and his ESG critics (ESG: Myths and realities)*. Fraser Institute. <https://www.fraserinstitute.org/studies/friedman-and-his-esg-critics-esg-myths-and-realities>. Use this reading to:

- 1.1. Identify the differences between a corporate shareholder and stakeholder.

A corporate shareholder is an individual, group, or entity that owns shares or stock in a corporation, making them partial owners of the company while a stakeholder is any individual, group, or entity that can affect or is affected by the actions, decisions, or policies of a corporation.

Corporate shareholders have a financial interest in the company and aim to maximize their returns on investment. Their primary concern is the company's profitability and increasing the value of their shares while Stakeholders can have various relationships with the company, including employees, customers, suppliers, local communities, government bodies, and non-governmental organizations. They have a broader interest in the company's activities beyond financial returns and are concerned about the company's impact on society and the environment.

- 1.2. Determine how introducing the stakeholder into the corporation equation with an ESG initiative impacts the pursuit of profits.

Integrating stakeholders through ESG initiatives can lead to a more sustainable and responsible business approach that considers broader societal and environmental impacts. While the pursuit of profits remains a fundamental objective, companies are recognizing the potential for aligning financial success with positive contributions to society and the environment.

ESG initiatives can positively impact profits, the specific outcomes may vary depending on factors such as industry, market conditions, and the effectiveness of the initiatives themselves. However, an increasing body of evidence suggests a correlation between strong ESG performance and financial outperformance over the long term.

- 1.3. Explain how entrepreneurship and innovation are impacted by the introduction of the stakeholder.

Introducing stakeholders in entrepreneurship and innovation processes can enrich the decision-making process, fuel creativity, and increase the chances of success. By actively involving stakeholders, entrepreneurs can tap into their collective wisdom, generate innovative solutions, and create businesses that not only thrive economically but also have a positive impact on society and the environment.

Market acceptance and customer loyalty: When stakeholders, particularly customers, feel involved and heard in the entrepreneurial journey, it can lead to increased market acceptance and customer

loyalty. By considering stakeholder perspectives, entrepreneurs can better understand customer needs, preferences, and pain points, which can guide product development and marketing strategies. Engaging stakeholders in the innovation process can also foster a sense of ownership and brand advocacy, creating loyal customers who are more likely to support and promote the entrepreneurial venture.

1.4. Analyze the net impact on economic growth and prosperity considering opportunity costs.

The net impact of stakeholder engagement on economic growth and prosperity considering opportunity costs is nuanced. While stakeholder engagement requires resource allocation and potential trade-offs, it can contribute to long-term economic growth by enhancing customer satisfaction, brand reputation, and operational efficiency. Considering the opportunity costs involved in stakeholder engagement is crucial to ensure that resources are allocated efficiently and that decisions align with broader economic goals. Strategic prioritization and balancing short-term profitability with long-term sustainability are essential to maximize the net impact on economic growth and prosperity.

2. Given your ESG dilemma, summarize the isolated actions that can be taken by each of the following entities to address it. Present two alternatives per entity.

2.1. Government

Alt-1: Enact and enforce regulations: Governments can establish regulations that require corporations to disclose ESG information, adopt sustainable practices, and engage with stakeholders. By setting clear standards and enforcing compliance, governments can ensure transparency and accountability in corporate behavior.

Alt-2: Provide incentives: Governments can incentivize corporations to prioritize stakeholder engagement and accountability through tax benefits, grants, or subsidies. These incentives can encourage companies to invest in ESG initiatives and reward responsible behavior.

"Government Initiatives to Encourage Accountability and Stakeholder Engagement" by Jeanne M. Logsdon and Detelin S. Elenkov.

Logsdon, J. M., & Elenkov, D. S. (2002). Corporate social responsibility: Government initiatives to encourage accountability and stakeholder engagement. *Journal of International Management*, 8(3), 277-294.

2.2. Markets and prices

Alt-1: Incorporate ESG factors into investment decisions: Investors and financial institutions can integrate ESG considerations into their investment processes. By incorporating ESG metrics and analysis, investors can reward companies with strong stakeholder engagement and hold them accountable for their ESG performance. This can influence companies' access to capital and their market valuation.

Alt-2: Promote ESG reporting standards: Standardizing ESG reporting frameworks can enhance comparability and transparency of corporate ESG performance. This allows investors and stakeholders to make informed decisions and evaluate companies based on their stakeholder engagement and accountability efforts.

Investor Relations, Earnings Management, and Investor Perception of Corporate Governance in Japan"
by Yosra Said, Omrane Guedhami, and Chuck C. Y. Kwok

Said, Y., Guedhami, O., & Kwok, C. C. (2019). Investor Relations, Earnings Management, and Investor Perception of Corporate Governance in Japan. *Journal of Business Ethics*, 155(3), 949-970

3. Corporations with an ESG commitment

Alt-1: Foster a culture of stakeholder-centricity: Companies can promote a culture that values stakeholder interests and integrates them into decision-making processes. This involves training employees, establishing governance structures that consider stakeholder perspectives, and aligning performance metrics and incentives with ESG and stakeholder goals.

Alt-2: Engage stakeholders directly: Corporations can actively engage with stakeholders through various means, such as surveys, consultations, and partnerships. By seeking feedback, addressing concerns, and involving stakeholders in decision-making processes, companies can enhance their accountability and strengthen their stakeholder relationships.

Khan, M., Serafeim, G., & Yoon, A. (2020). ESG and financial performance: aggregated evidence from more than 2000 empirical studies. *Journal of Sustainable Finance & Investment*, 10(4), 297-322.